VK FINLINK

COMPANY PROFILE

Government Loans · Industrial Finance · MSME Assistance

Professional consulting for industrial units and MSMEs in Gujarat

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A Consulting Firm Built on Clarity, Not Claims

VK Finlink is a professional government incentives and business finance consulting firm for industrial units and MSMEs in Gujarat, led by Mr. Vinod Khanchandani and based in Vadodara. We assist industrial units, manufacturers, MSMEs, exporters, entrepreneurs and businesses in understanding applicable government incentives and pursuing suitable business financing solutions.

We work at the intersection of industrial policy and business finance - two disciplines that are usually handled separately and are far more powerful together. Our work is deliberately disciplined: careful eligibility assessment, structured documentation, correctly sequenced claims and well-prepared financing proposals.

Who we serve

- Industrialists, factory owners and manufacturers
- MSME owners and entrepreneurs
- Exporters and project promoters
- Businesses establishing new units, expanding or modernising
- Businesses seeking working capital or government incentives

Where we work

From our office in Vadodara, we assist businesses across Gujarat's industrial regions, including Ahmedabad, Surat, Rajkot, Vapi, Ankleshwar, Bharuch, Sanand, Gandhinagar, Morbi, Jamnagar, Dahej, Halol and Bhavnagar.

Government Incentives

We identify applicable incentives, subsidies and policy benefits for eligible industrial and MSME projects - from eligibility assessment through documentation, claim preparation and claim support.

Incentive areas

- Capital Subsidy - assistance linked to eligible fixed capital investment
- Interest Subsidy - assistance towards interest costs, subject to scheme conditions
- Power Tariff Benefits - benefits relating to power consumption and tariff
- Electricity Duty Exemption - under the Gujarat Electricity Duty Act, 1958, for eligible undertakings
- Gujarat Industrial Policy 2026 - including special thrust sector incentives

Other MSME incentives

- Quality certification & ZED certification assistance
- ERP implementation & ICT adoption; technology acquisition & patent registration
- Energy & water consumption savings; power connection charge assistance
- SME exchange capital support; rent assistance for MSEs
- Market development and exhibition participation assistance

Special thrust sectors under Gujarat Industrial Policy 2026

Sports goods & equipment, toys, footwear, robots and drones. The exact benefit depends on the project's eligibility, activity classification, location, investment and applicable policy conditions.

Loans & Business Finance

We assist businesses in exploring suitable financing solutions through appropriate banking and financial channels, structured around the way the business actually operates.

Finance solutions

- Project Funding - new units, expansion, modernisation, machinery, construction, EPC projects
- Working Capital Finance - CC, OD, WCDL and ad-hoc / additional limits
- Loan Against Property (LAP) - expansion, working capital, restructuring and more
- Export Finance - pre-shipment (packing credit) and post-shipment finance
- Bank Guarantee - performance, financial, advance payment, tender / bid guarantees
- Bills Discounting / Invoice Finance - trade bills, invoices and receivables
- Foreign Currency Term Loan - machinery imports, capex and international requirements

How we work

- 01 Understand - the business / project requirement
- 02 Assess - project structure, eligibility and financing requirements
- 03 Structure - relevant incentive and financing pathways
- 04 Prepare - documentation and application / claim preparation
- 05 Support - follow-up and coordination as applicable

Book a Consultation

Tell us about your project, unit or requirement. Every enquiry is reviewed personally, and we respond with an honest first assessment of what is worth pursuing.

Reach us

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